



press release

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Web Conferencing and Collaboration from Saba Enables International Institute for Learning to Deliver Cost-Effective Online Training that Grows Revenues

*Upcoming IIL Event—The Virtual Learning Summit: People, Processes, and Projects—
to Showcase Saba Centra in Action*

REDWOOD SHORES, Calif.—August 6, 2009—[Saba \(NASDAQ: SABA\)](#), the premier people management software and services provider, today announced that [International Institute for Learning, Inc.](#) (IIL), is using Saba Centra in innovative ways to deliver cost effective training that creates breakthrough results. Since implementing its first session using Saba Centra in 2001, IIL has grown to realize 30 percent of its revenue from public, online training courses. On August 10-12, 2009 IIL will conduct a new, interactive [Virtual Learning Summit](#), which will offer learners from around the world the opportunity to experience IIL's highly-interactive training environment using Saba Centra.

An internationally-recognized leader, IIL offers state-of-the art training and consulting services in project, program and portfolio management, Microsoft Office Project and Project Server, Lean Six Sigma, Business Analysis and PRINCE2™ to organizations in more than 120 countries. In order to reduce travel costs for its instructors as well as meet the budget needs of its clients, in 2001 IIL selected Saba Centra for its flexible, highly interactive and engaging environment as well as its enterprise-class platform that could support its global users.

As IIL began using Saba Centra, they quickly found that the pass rate for certificates following online training remained equal to that of in person training. Based on its proven effectiveness and initial success, IIL continued to move a significant portion of training online with Saba Centra and as a result IIL now trains more than 25,000 professionals annually through its live, online instructor led courses, derives 30 percent of revenue through public online training, and is the only organization to offer a totally virtual six sigma black belt course.

"IIL's success illustrates how Saba Centra is a powerful way to bring people together to facilitate effective conversations that advance professional development and enhance business results," said A.G. Lambert, vice president of marketing for Saba. "It's exciting to see the impact that Saba Centra continues to have for IIL and its learners around the world."

"Since implementing Saba Centra for our online training courses, we've been thrilled with the results and feedback from our students," said Judith W. Umlas, senior vice president, learning innovations at IIL, author of [The Power of Acknowledgment](#) and popular IIL trainer. "Saba Centra supports our brand promise—Many Methods of Learning™—and our participants and instructors continually tell us that these

are the most engaging virtual courses that they have had the opportunity to teach and attend. No other platform gives us the combination of interaction and intimacy that Saba Centra does.”

Interested professionals will have the opportunity to experience the IIL environment during its upcoming event—The Virtual Learning Summit: People, Processes, and Projects—which will provide attendees with the opportunity to examine and create dialogue with IIL’s globally-recognized experts on the role project management will play as a discipline and strategic business tool in the 21st century. For more information and to register for this new, IIL event, please visit: <http://www.iil.com/virtualsummit/default.asp> . IIL also uses the Saba Centra platform in its offerings of free resources, including thousands of webinars each year on critical business related topics: www.iil.com/webinars .

IIL Founder and CEO E. LaVerne Johnson stated, “By using enterprise-class Web conferencing and collaboration technology from Saba, we are able to successfully deliver the interactivity, expertise, and diverse curriculum of IIL’s traditional courses to our attendees regardless of location.”

About Saba

Founded in 1997, Saba (NASDAQ: SABA) is the premier global provider of strategic Human Capital Management (HCM) software and services. Saba’s people management solutions are used by more than 1,300 organizations and over 17 million end-users worldwide. Saba’s solutions increase organizational performance by aligning workforce goals with organizational strategy; developing, managing, and rewarding their people; and improving collaboration.

Saba product offerings address all aspects of strategic HCM and are available both on-premise and OnDemand (www.saba.com/products). To ensure long-term customer success, our global services capabilities and partnerships provide strategic consulting, comprehensive implementation services, and ongoing worldwide support.

Saba customers include Alcatel-Lucent; Bank of Tokyo-Mitsubishi UFJ; BMW; Caterpillar; CEMEX; Cisco Systems; Daimler; Dell; Deloitte Touche Tohmatsu; EDS, an HP company; EMC Corporation; FedEx Office; Insurance Australia Group; Kaiser Permanente; Lockheed Martin; Medtronic; National Australia Bank; Novartis; Petrobras; Procter & Gamble; Renault; Royal Bank of Scotland; Scotiabank; Singapore Ministry of Finance; Sprint; Standard Chartered Bank; Stanford University; Swedbank; Tata Consultancy Services; Wyndham International; Weyerhaeuser; Underwriters Laboratories; and the U.S. Army, U.S. Department of Health & Human Services, U.S. Department of Treasury/Internal Revenue Service, and U.S. Navy.

Headquartered in Redwood Shores, California, Saba has offices on five continents. For more information, please visit www.saba.com or call +1-877-SABA-101 or +1-650-779-2791.

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